

NAUTILIFE

AMBASSADOR COMPENSATION PLAN

NautiLife Ambassadors are paid based on a percentage of monthly Total Personal Volume based on their retail sales, less any discounts (or Qualifying Volume).

Commissions are calculated and paid on the 15th of the following month.

Volume is based on third-party reporting from VinoShipper based on unique Ambassador discount codes input at “checkout” from Customers.

TOTAL MONTHLY PERSONAL VOLUME OF QV MONTH	PERSONAL VOLUME COMMISSIONS:
\$0 - \$1,000	15%
\$1,000 - \$3,000	17%
\$3,000+	20%

PERSONAL VOLUME (PV): The total monthly Qualifying Volume from the Ambassador’s personally coded orders and those placed by their personally sponsored Customers. All personal purchases are counted towards PV for commission calculations.

QUALIFYING VOLUME (QV): The retail price of a product, minus discounts.